Kanak Arjunwadkar

Tokyo, Japan | LinkedIn | +81 80 4716 1108 | kanak081107@gmail.com

EDUCATION

Keio University

Tokyo, Japan

Bachelor of Arts in Economics, Chinese (PEARL Programme)

September 2029

Seisen International School

Tokyo, Japan

International Baccalaureate Diploma (43/45 Points)

May 2025

IB Middle Years Programme (MYP) (56/56 Points)

Organizations/Awards: Executive Student Council Treasurer, Brain Bowl Kanto Plains Champion, FedEx Express International Trade Challenge (Top 6 out of 72 teams), Varsity Debate, Varsity Speech, Young Investors Society, World Scholar's Cup Champion.

WORK EXPERIENCE

Social Innovation Japan *Young Leaders Fellow*

Tokyo, Japan

June 2023 – Present

- Built a database of 100+ social enterprises in Japan, mapping business models to SDGs and ESG metrics.
- Analyzed financial and sustainability data to identify trends in social enterprise growth and funding.
- Collaborated with Japanese and international teams to improve outreach and operational workflows.

Stanford e-Entrepreneurship Japan

Tokyo, Japan

SPICE Research Fellow

April 2024 – *August* 2024

- Developed a business rationale for *Kami*, a sustainable menstrual pad made from banana fiber.
- Conducted market research and cost analysis for scalability in Japan and South Asia.
- Collaborated with Stanford mentors to refine financial models and social impact strategies.

Mamebaco Coffee Finance & Sales Intern Tokyo, Japan

Managed accounts and implemented cost-optimization strategies, reducing overhead costs by 15%.

- Analyzed customer purchasing behavior and proposed menu changes, increasing daily revenue by 10%.
- That year customer parentaging behavior and proposed menta changes, hereasing darry revenue by 1979.
- Assisted in marketing initiatives, including social media engagement, leading to a 20% boost in foot traffic.

TEDxYouth@Tokyo

Tokyo, Japan

Speaker Team Leader & Speaker

May 2023 – *February* 2024

April 2023 – *November* 2023

- Led a team of speakers to refine content and presentation strategy, enhancing audience engagement.
- Delivered two TEDx Talk on "Is Japan in a Cultural Dilemma?" and "Narcissism: A Tool For Growth," reaching 500+ in-person attendees.

LEADERSHIP EXPERIENCE

Young Investors Society

Tokyo, Japan

Founder and President

August 2023 – Present

- Founded Japan's first YIS chapter, organizing workshops on stock valuation & portfolio diversification.
- Co-led 30 members, primarily high school students, aiming to increase financial literacy through discussions, workshops, and learning sessions on budgeting, equity valuation, and investment strategies.

Achilles International Japan

Tokyo, Japan

Bling Jogging Program Leader

April 2022 – *December* 2023

- Assisting members of NPO Achilles International Japan, an association of visually challenged athletes who meet regularly in Yoyogi Park to go running or walking.
- Facilitating Blind Jogging Training for fifteen other volunteers, and providing services for thirty five visually impaired runners.
- Raised a cumulative of 120,000 yen through raffle fundraisers, plastic jewelry sales, and sustainable scrunchie sales

認定NPO法人 Hands On Tokyo

Tokyo, Japan

Volunteer Leader

January 2022 – December 2023

- Leading the Fun English with Matsuzawa Elementary School Program working with one other
- Teaching English to three Japanese children with disabilities including Autism, Down syndrome, ADD/ADHD, LD, Prader-Willi syndrome.
- Effectively communicating with Hands On Tokyo to set dates, activities, and materials required.

SKILLS & INTERESTS

Skills: Adobe Creative Suite (Adobe Illustrator, Adobe Premiere Pro) | Data Analysis | Graphic Design |

Sales & Business Strategy: Market Research | Consumer Analytics | Sales Optimization | Business Development |

Languages: French (C1) | Japanese (N2) | Hindi (Native) | English (Native) | Marathi (Native) | Sindhi (Native) |

Interests: Video/Photo Editing, Sports Photography, Economics, Table Tennis (Japan Table Tennis Association Athlete 8+ years), Brain Bowl, Cross Country, Model United Nations, Debate, Speech.

Personal/Design Portfolio: kanakarjunwadkar.com